



**СКОПСКИ САЕМ**  
Skopje Fair

**ENERGO TEHNOMA 2024**  
**29.10. – 01.11.2024**  
Arena Boris Trajkovski, Skopje

GLOBAL MEDIA GROUP LTD Skopje  
R.NORTH MACEDONIA - 1000 Skopje  
Blvd. 8-mi Septemvri no.13  
info@gmg.mk  
www.skopskisaem.mk  
Application deadline: June 30, 2024

**APPLICATION FORM / CONTRACT FOR PARTICIPATION IN THE FAIR**

No.

Full name of the participating company as written on its stamp:	
Address / Place:	
Phone / Fax:	
E-mail / WEB:	
Bank:	Authorized contact person:
Bank account:	Phone of authorized contact person:
VAT no. (only for Macedonian companies):	E-mail of authorized contact person:

**WE ORDER:**

<div style="text-align: center; border: 2px solid red; border-radius: 15px; padding: 5px; display: inline-block;"><b>30m<sup>2</sup></b></div> <div style="display: inline-block; vertical-align: middle; margin-left: 10px;"> <b>1 PACKAGE OFFER</b> </div> <ul style="list-style-type: none"> <li>exhibition space with standard stand construction</li> <li>3 info desks with dimensions 100x50cm</li> <li>1 table and 3 chairs</li> <li>registration of your company</li> <li>writing of signboard with logo</li> <li>branding of the hall</li> <li>wall-to-wall carpeting</li> <li>cleaning of stand and security of exhibits against theft after the fair working hours</li> <li>tickets for trade visitors/clients - 100 pieces</li> </ul> <div style="text-align: center; margin-top: 20px;"> <input type="checkbox"/> MARK THE CHOSEN PACKAGE OFFER:         </div> <div style="display: flex; justify-content: center; align-items: center; margin-top: 10px;"> <input style="width: 30px; height: 30px; margin-right: 10px;" type="checkbox"/> <div style="border: 2px solid blue; border-radius: 15px; padding: 5px; display: inline-block;"><b>1.850 €*</b></div> </div> <p><b>*EARLY BIRD FEE</b> *available until June 30, 2024 the latest</p> <div style="display: flex; justify-content: center; align-items: center; margin-top: 10px;"> <input style="width: 30px; height: 30px; margin-right: 10px;" type="checkbox"/> <div style="border: 2px solid blue; border-radius: 15px; padding: 5px; display: inline-block;"><b>2.350 €</b></div> </div> <p>LATE-FEE (*active from July 1, 2024)</p>	<div style="text-align: center; border: 2px solid red; border-radius: 15px; padding: 5px; display: inline-block;"><b>42m<sup>2</sup></b></div> <div style="display: inline-block; vertical-align: middle; margin-left: 10px;"> <b>2 PACKAGE OFFER</b> </div> <ul style="list-style-type: none"> <li>exhibition space with standard stand construction</li> <li>4 info desks with dimensions 100x50cm</li> <li>2 tables and 6 chairs</li> <li>registration of your company</li> <li>writing of signboard with logo</li> <li>branding of the hall</li> <li>wall-to-wall carpeting</li> <li>cleaning of stand and security of exhibits against theft after the fair working hours</li> <li>tickets for trade visitors/clients - 150 pieces</li> <li>promotion on the main stage</li> </ul> <div style="text-align: center; margin-top: 20px;"> <input type="checkbox"/> MARK THE CHOSEN PACKAGE OFFER:         </div> <div style="display: flex; justify-content: center; align-items: center; margin-top: 10px;"> <input style="width: 30px; height: 30px; margin-right: 10px;" type="checkbox"/> <div style="border: 2px solid blue; border-radius: 15px; padding: 5px; display: inline-block;"><b>2.600 €*</b></div> </div> <p><b>*EARLY BIRD FEE</b> *available until June 30, 2024 the latest</p> <div style="display: flex; justify-content: center; align-items: center; margin-top: 10px;"> <input style="width: 30px; height: 30px; margin-right: 10px;" type="checkbox"/> <div style="border: 2px solid blue; border-radius: 15px; padding: 5px; display: inline-block;"><b>3.250 €</b></div> </div> <p>LATE-FEE (*active from July 1, 2024)</p>	<div style="text-align: center; border: 2px solid red; border-radius: 15px; padding: 5px; display: inline-block;"><b>60m<sup>2</sup></b></div> <div style="display: inline-block; vertical-align: middle; margin-left: 10px;"> <b>3 PACKAGE OFFER</b> </div> <ul style="list-style-type: none"> <li>exhibition space with standard stand construction</li> <li>5 info desks with dimensions 100x50cm</li> <li>3 tables and 9 chairs</li> <li>registration of your company</li> <li>writing of signboard with logo</li> <li>branding of the hall</li> <li>wall-to-wall carpeting</li> <li>cleaning of stand and security of exhibits against theft after the fair working hours</li> <li>tickets for trade visitors/clients - 200 pieces</li> <li>promotion on the main stage</li> </ul> <div style="text-align: center; margin-top: 20px;"> <input type="checkbox"/> MARK THE CHOSEN PACKAGE OFFER:         </div> <div style="display: flex; justify-content: center; align-items: center; margin-top: 10px;"> <input style="width: 30px; height: 30px; margin-right: 10px;" type="checkbox"/> <div style="border: 2px solid blue; border-radius: 15px; padding: 5px; display: inline-block;"><b>3.700 €*</b></div> </div> <p><b>*EARLY BIRD FEE</b> *available until June 30, 2024 the latest</p> <div style="display: flex; justify-content: center; align-items: center; margin-top: 10px;"> <input style="width: 30px; height: 30px; margin-right: 10px;" type="checkbox"/> <div style="border: 2px solid blue; border-radius: 15px; padding: 5px; display: inline-block;"><b>4.650 €</b></div> </div> <p>LATE-FEE (*active from July 1, 2024)</p>
<b>ADDITIONAL DISCOUNT FOR BASIC AREA, WITHOUT CONSTRUCTION</b>		<input type="checkbox"/> <b>12%</b> on regular price
<b>ELECTRICITY ELECTRICITY SOCKET AND FLAT RATE FOR ELECTRICITY</b>		<input type="checkbox"/> <b>100 €</b>
<b>PROMOTION ON MAIN STAGE 45 MINUTES</b>		<input type="checkbox"/> <b>50 €</b>

18% VAT is not included in the prices.

Organizer

Participating company

\_\_\_\_\_  
Signature and stamp Skopje, \_\_\_\_\_ Date \_\_\_\_\_ Signature and stamp

<b>CONFIRMATION FOR THE ALLOTTED SPACE</b>		
m <sup>2</sup>	Hall No.	Stand No.
Date:	for Organizer	

**Global Media Group Ltd** has signed a Contract for the rental of exhibition area for organizing exhibitions. The exhibition area will be provided to the exhibitors in sub-rental during the exhibition.

By signing this Application Form – Contract the parties accept the following terms:

### ALLOCATION, ARRANGEMENT AND DECORATION OF THE EXHIBITION AREA

- The organizer of the Trade Fair shall determine the allocation of the exhibition area, after the signing of the Application Form – Contract for participation at the Trade Fair, by the exhibitor.
- After the allocation of the area, the organizer informs the exhibitor on the allocated location.
- The stand can be technically performed by the organizer, the exhibitor by himself or a third party on behalf of the exhibitor.
- Flat rate for electricity is defined within the Application form – Contract. It includes electric wiring, electricity socket and flat rate for electricity, obtained during the Trade Fair's working hours.
- The appearance of the stand shall be defined by the architect engaged by the organizer, in cooperation with the representative of the exhibitor.
- The additional changes and adjustments made within the last three days before the start of the Trade Fair, will be charged at prices of 30% higher than the regular price.
- The maximum height of the stands is 250 cm, except in the parts where it does not disturb the concept of the hall and following a project, previously approved by the organizer.
- The arrangement of the area is defined in the organizer's manual for exhibitors, in the regular working hours from 8 a.m. to 8 p.m.
- The dismantling of the stand, removal of the exhibits and inventory should be completed no later than one day after the event.
- During the arrangement of the exhibition area, the exhibitor i.e. the contractor is obligated to comply with the regulations for fire safety and protection at work provided in the regulations.
- Demonstration of machines and equipment, tasting of food products and sale of the exhibited products on the stand is permitted only with the prior consent of the organizer, provided that all necessary permits from the competent authorities are issued.
- The exhibitor shall be obliged to hand over the exhibition area, stand and inventory, which he has been granted, after the completion of the Trade Fair, in the same condition it was received and shall be liable to reimburse the caused damage.
- The exhibitor is obliged to follow the instructions of the organizer's manual for exhibitors.

### LIABILITIES OF THE EXHIBITOR AND THE ORGANIZER

- Within the period of installation and dismantling, as well as during the working hours of the event, the exhibitor is obliged to provide a permanent presence of a responsible person at the stand.
- In the event of damage, theft or similar cases to the exhibits during the working hours of the Trade Fair, during the period of installation or dismantling, the liability for the damage incurred shall be borne by the exhibitor.
- The organizer undertakes the responsibility for security of the exhibits outside the working hours of the Trade Fair, i.e. from the time of closing to the opening time the next day.
- The exhibitor is obliged to make an insurance policy of the exhibited items with an insurance company by himself, for which the organizer does not bear any liability.
- The organizer reserves its right for cancelling or postponement of the Trade Fair for objective or vis major reasons.
- The organizer is not responsible for the postponement or cancelling for the reasons mentioned above, or if it is a result of restrictions issued by a competent authority.

### TERMS OF PAYMENT

- After the exhibitor's Application Form - Contract is accepted and the exhibition area is allocated, the organizer shall submit an invoice for all services the exhibitor indicated in the Application Form – Contract for participation at the Trade Fair, according to the official pricelist of the services stated therein. The exhibitor is obliged to complete the payment of the amount stated in the invoice within the terms set in the invoice.
- If the exhibitor fails to make the payment set in the invoice, the organizer shall not guarantee the location of the stand.
- By signing this Application Form – Contract for participation at the Trade Fair, the exhibitor agrees with the terms and conditions that are integral part thereof, as well as the manner of payment specified in the Application Form – Contract.

### FINAL PROVISIONS

- By signing the Application Form – Contract for participation at the Trade Fair, the exhibitor expressly confirms that is aware that the exhibition area on which the Trade Fair is held, is taken on lease by the organizer.
- Signing the Application Form - Contract for participation at the Trade Fair is considered irrevocable and binding for the exhibitor, unless the Application Form – Contract for participation at the Trade Fair is not canceled in writing at least 30 days before the start of the Trade Fair.
- The organizer reserves the right to cancel the Trade Fair 30 days before the term, without any legal consequences for the two contracting parties, for which the organizer is obliged to inform the exhibitor in writing.
- Both contracting parties agree that in case of dispute it shall be competent the Primary Court Skopje 2 in Skopje (Osnoven sud Skopje 2 - Skopje).

### LIABILITIES OF THE ORGANIZER

- Global Media Group Ltd. fully respects and applies the appropriate Government Protocols for organizing public events and all terms of organizing the event will be accordingly adjusted.
- Global Media Group Ltd. undertakes the responsibility to inform the exhibitors and visitors for all health protection measures that must be undertaken in order to safely organize the event, as well as to inform the exhibitors for all eventual changes as soon as possible.

